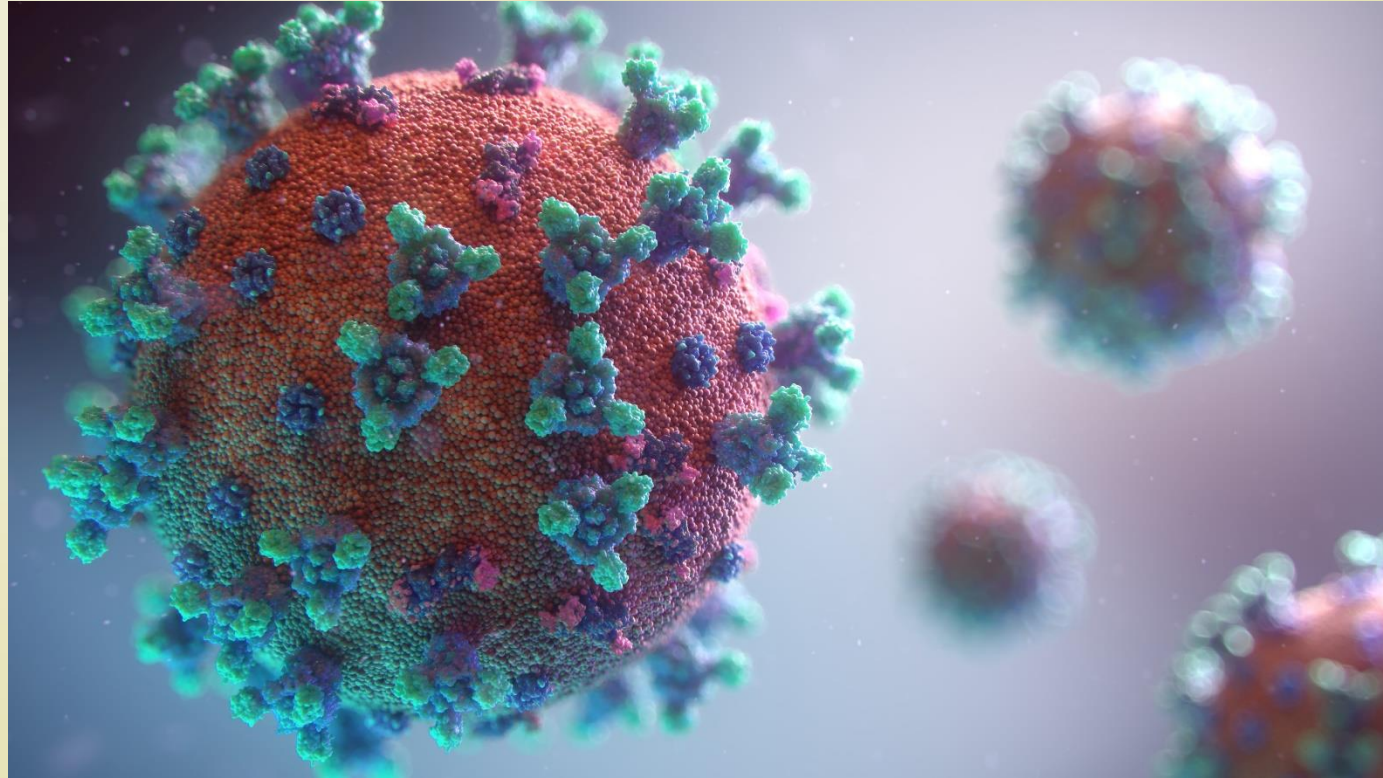




2021 Proposed Budget
October 20, 2020

Our world has been forever changed



The Budget Process

- Timeline approved by commission
- Departments prepare budgets - submit to Finance
- Departments request budget work sessions with Administrator
- Finance compiles budget information - presents to Administrator
- Proposed budget developed by Administrative and Finance Teams
- Budget presented to commission
- Commission discussion and work sessions
- Budget Adopted by commission

Directives and Assumptions

- At the Administrator's directive: *departments were instructed to prepare flat budgets (no increased level of services from 2020)*
- Revenue assumptions – General Fund
 - 2% growth in digest
 - Sales tax (LOST) 3% growth in rolling 12 month average
 - No growth in TAVT from projected 2020 revenues
 - No increase in Electric Franchise Fee revenues

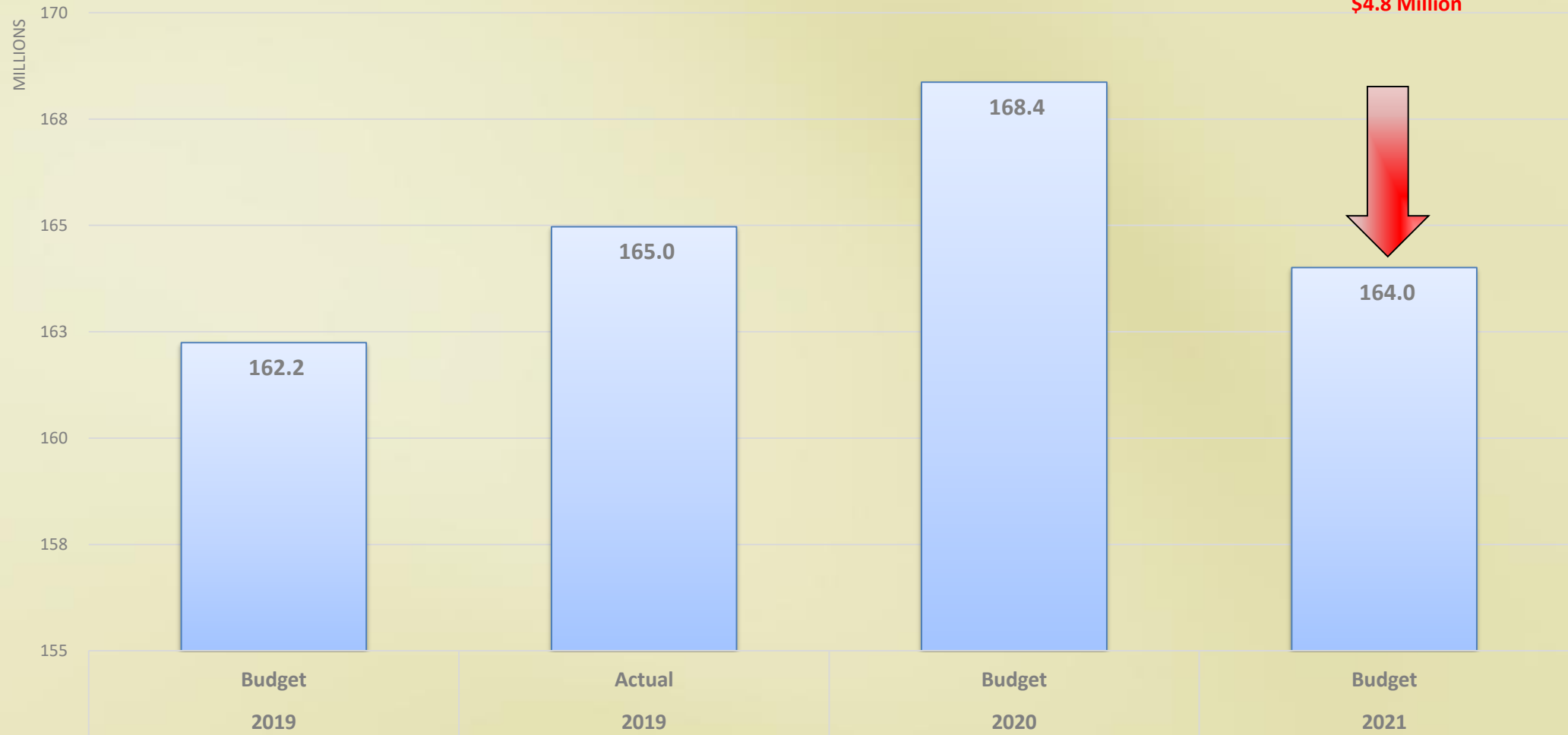
Budget Totals

Fund Name	Rev/Exp FY2020	Revenues FY 2021	Expenditures FY 2021	Rev/Exp 2021 Difference
GENERAL FUNDS				
General Fund	\$ 103,883,750	\$ 101,038,620	\$ 107,452,380	\$ (6,413,760)
Law Enforcement	64,936,430	62,970,860	67,645,120	(4,674,260)
Total General Fund/Law Enforcement	168,820,180	164,009,480	175,097,500	(11,088,020)
<i>Included in General Fund for reporting purposes</i>				
<i>Port Authority</i>	107,500	107,300	107,300	-
<i>IT Radio System</i>	347,550	1,046,000	1,046,000	-
<i>Traffic Mitigation</i>	-	152,000	152,000	-
SPECIAL REVENUE FUNDS	109,332,000	105,100,360	105,547,840	(447,480)
CAPITAL PROJECT FUNDS	162,991,720	117,668,200	117,668,200	-
DEBT SERVICE FUNDS	15,586,140	1,730,000	1,730,000	-
ENTERPRISE FUNDS	394,457,890	347,721,270	347,721,270	-
INTERNAL SERVICE FUNDS	48,536,930	49,640,070	49,640,070	-
TRUST & AGENCY FUNDS	29,785,760	14,755,160	14,755,160	-
TOTAL	\$ 929,965,670	\$ 801,929,840	\$ 813,465,340	\$ (11,535,500)

Total General Fund Revenue

Decrease from 2020 to 2021:

\$4.8 Million



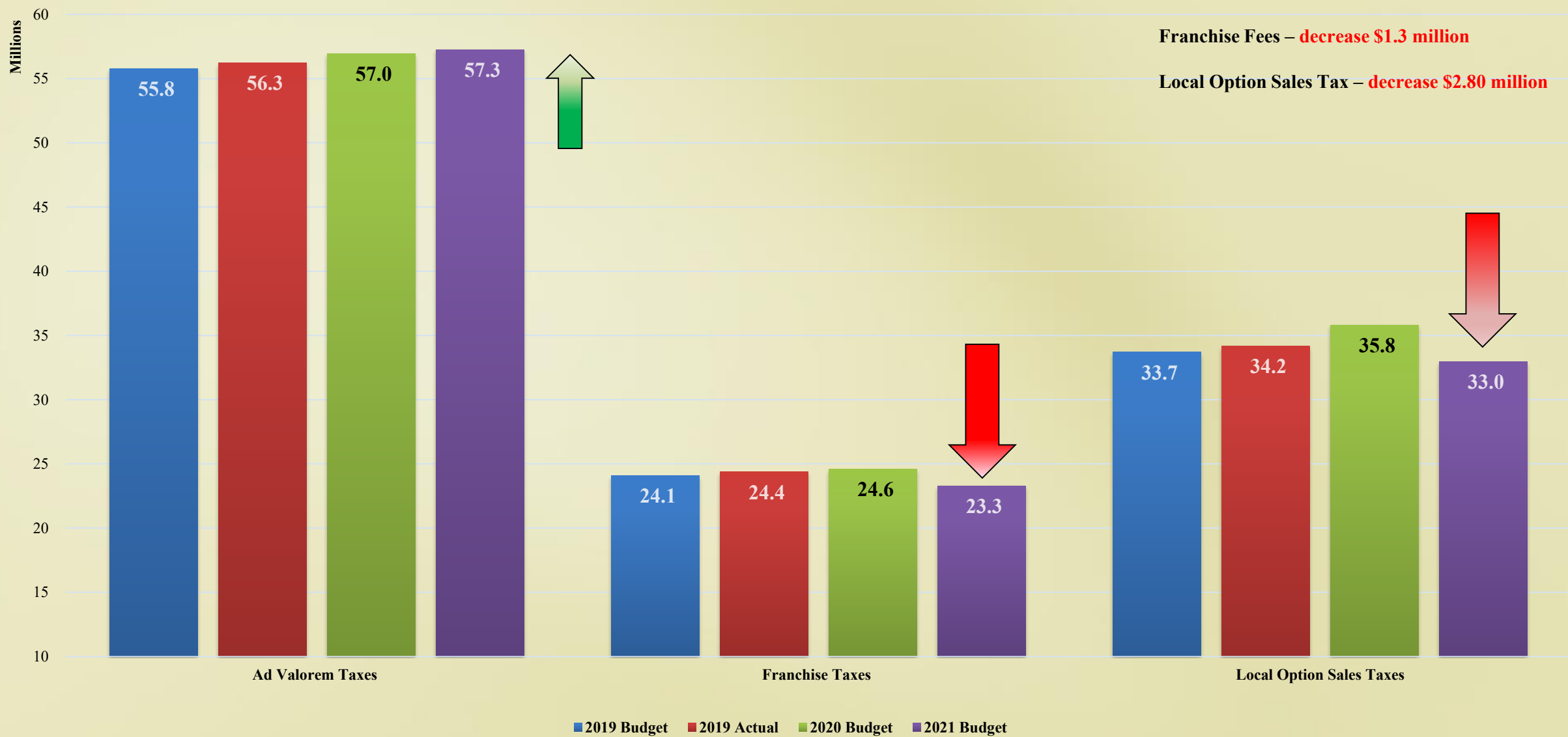
General Fund Tax Revenues

Decrease from 2020 to 2021:

\$4 Million



Major Tax Revenue Types



Where we started

General Fund & Law Enforcement

2021 Projected Revenue	\$ 164,009,480
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Expenditures - Department requests	<u>175,097,500</u>
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Balance - revenues less expenditures	<u>(11,088,020)</u>
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New Requests

New Personnel Requests	1,448,270
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New Program / Additional Funding Requests	<u>3,443,950</u>
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	<u>4,892,220</u>
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Deficit	<u>\$ (15,980,240)</u>
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2020 – 2021 Budget Reconciliations

General Fund – Law Enforcement

2020 Revenue Budget

\$ 168,821,000

Adjustments to Revenue Projections

Motor Vehicle Tax	(122,000)
Electric Franchise Tax	(450,000)
Water Franchise Tax	(71,000)
Waste Mgmt Franchise Tax	143,000
Alcoholic Beverage Excise Tax	(130,000)
Court Fees / Magistrate Court Fines	(575,000)
Circuit Court / ADR Reimbursements - based on increased expenses	402,000
Interest Earned - Tax Commissioner	(100,000)
Transfer from Law Enforcement - based on increased expenses	462,000
Fund Balance Appropriation	(454,000)

Assumptions

2% Growth in Tax Digest	572,000
Local Option Sales Tax	(2,849,000)

Program Changes

Eliminate Storm Water Payments in Lieu	(1,338,000)
IDC Storm Water - model expired	(228,000)

Total Projected Revenues - 2021

\$ 164,200,000

2020 – 2021 Budget Reconciliations

General Fund – Law Enforcement

2020 Expenditure Budget

\$ 168,821,000

Items Approved in 2020

2020 COLA - full year impact	620,000
2020 New Positions - full year impact	350,000
Outsource Probation Office	(240,000)
Other Debt Depot Placeholder	(350,000)

Other Required Changes

1945 / 1949 Pension Costs	604,000
Cost Allocations (Risk / IDC)	126,000
Operating Transfers	
- from Law Enforcement fund	462,000
- to Convention Center fund	130,000
- to Health Insurance fund	573,000
- other transfers	(66,000)
Decreased Election Expenses	(522,000)
Restore Contingency Budget	287,000
Disparity Study	(425,000)

Recommended Changes

Increase to GMEBS Contribution (6.1% to 8.3%)	1,887,000
-----------------------------------------------	-----------

Total Projected Expenditures - 2021

\$ 172,325,000

2021 Budget Recommendation

General Fund – Law Enforcement

- Proposed 2021 budget would fund required increased expenditures at the fund level (pension and health care)
- Departmental budgets would be held at 2020 levels adjusted for 2020 COLA and approved new personnel
- **NO** funding provided for new project or personnel requests
(except essential or as required by law)

2021 Budget Recommendation

General Fund – Law Enforcement

Total Projected Revenues	\$ 164,200,000
Total Projected Expenditures	<u>172,325,000</u>
Projected Deficit - No Increase in level of service	<u>(8,125,000)</u>
Proposed solution	
One time use of FTA CARES funding for Transit Operations - <i>eliminates required transfer from General Fund</i>	3,825,000
Fund balance allocation	<u>4,300,000</u>
Total	<u>8,125,000</u>
Budget Deficit	<u>\$ -</u>

2021 Budget – Other Funds out of balance

- Special Revenue Funds:
 - DUI Court Fund
 - Solicitors 5% Crime Victims Assistance Fund
 - Street Lights

Street Lights

- Fund is currently shown out of balance
 - The fee structure as it exists generates inadequate revenue
 - Fee Structure must be addressed prior to 2021 tax bills being mailed
 - This topic is scheduled for discussion in *early* 2021

Enhancements Requested For 2021

- *Included for information purposes only, due to revenue constraints none are being recommended.*
- New Personnel – TAB 5 in budget document
- New Programs – TAB 6 in budget document

Final Thoughts

- This is a preliminary plan intended to start the discussion at the commission level
- Current year revenues and expenditures are monitored to determine the effect if any on 2021 projections
- As conditions or collection trends change, estimates may be adjusted
- *2020 presented us with unforeseen challenges, we are focused on being prepared for the challenges and opportunities that 2021 will surely bring*

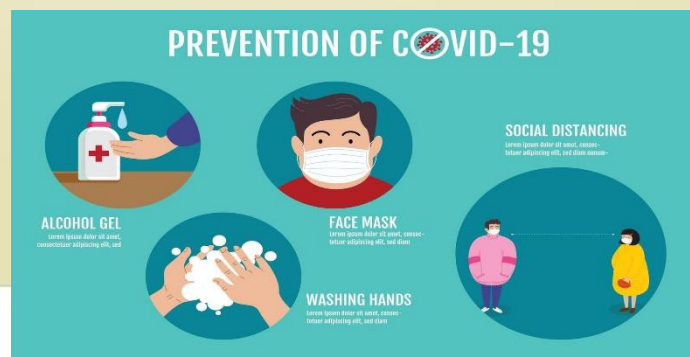
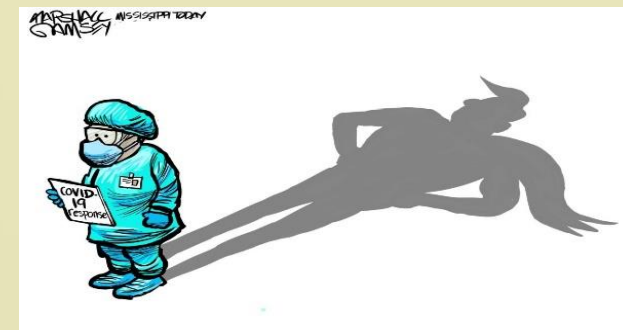
Budget Calendar

- | | |
|---------------------------------|-------------------------|
| • Administrator Presents Budget | October 20, 2020 |
| • Commission Work Sessions | <i>To Be Determined</i> |
| • Budget Adopted | November 17, 2020 |
| • Budget Implemented | January 1, 2021 |



Special Thanks

- Office of the Administrator staff
- Finance Department
- All Departments and Agencies



Questions / Comments